

Message Text

UNCLASSIFIED

PAGE 01 FRANKF 08844 031611Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W

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R 031529Z DEC 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6422

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 8844

SECSTATE WASHDC FOR COMMERCE

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJ: SPECIAL TRADE OPPORTUNITY: MAJOR GERMAN PAPER PROCESSOR WISHES
TO IMPORT TECHNOLOGICALLY ADVANCED SANITARY PAPER DISPENSERS
FOR INSTITUTIONAL APPLICATION.

1. THE GERMAN FIRM APURA GMBH, SEEKS US SUPPLIERS OF
TECHNOLOGICALLY ADVANCED DISPENSERS FOR PAPER TOWELS
(BOTH FOR ROLL AND INTER-FOLDED PAPER TOWELING,
TOILET PAPER AND SOAP. THE DISPENSERS SHOULD BE OF
MODERN DESIGN AND CORROSION-RESISTANT. DISPENSERS
USING PAPER ROLLS SHOULD PROVIDE POSSIBILITY OF
ADJUSTING PAPER LENGTH AND SHOULD OPERATE NOISELESSLY.

2. APURA GMBH IS A 100 PERCENT SUBSIDIARY OF ONE OF THE LARGEST
GERMAN PAPER PROCESSORS, PWA PAPIERWERKE WALDHOF-
ASCHAFFENBURG AKTIENGESELLSCHAFT, WHICH EMPLOYS
12000 AND HAS AN ANNUAL TURNOVER OF ABOUT DM 2 MILLION.

3. ACTION REQUESTED: PLEASE ALERT SPECIALIZED US
MANUFACTURERS TO THIS PARTICULARLY PROMISING TRADE
OPPORTUNITY: US FIRMS SHOULD CORRESPOND DIRECTLY
WITH:

APURA GMBH
6502 MAINZ-KOSTHEIM
P W A WERK
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BRUCHSTRASSE 32-40

TELE 06143-608203

TELEX 04 187 705 PWAK D

ATTN: FRANZ TREUTEL, SALES MGR. LEHMANN

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NNN

Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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To: STATE
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